

## Kawada Technologies, Inc.

### Financial Summary for FY202303-2Q

(April 1, 2022 through September 30, 2022)

Stock Code : 3443

Note: This document is an English translation from the original Japanese-language document. All financial information has been prepared in accordance with Japanese GAAP.

November 21, 2022

Kawada Group has celebrated the 100<sup>th</sup>-year anniversary since its foundation in May 2022



## KAWADA GROUP ANNIVERSARY

Started as a small steel workshop, we, Kawada Group, have grown to be a corporate group of diverse business portfolio.

We have and will always contribute to the society with world-class technologies and qualities.

<https://anniversary.kawada.jp>



1. Results for FY202303-2Q
2. Forecasts for FY202303-4Q
3. Shareholders Return
4. Progress of the Second Medium-Term Corporate Management Plan

# 1. Results for FY202303-2Q

# Results for FY202303-2Q

(Million yen)	FY 202203-2Q	FY 202303-2Q	YoY (% change)
Sales Revenues	52,781	50,764	▲3.8%
Costs of Products Sold	43,259	45,180	4.4%
Gross Income	9,521	5,583	▲41.4%
Selling, General and Administrative Expenses	5,107	5,263	3.1%
Operating Income	4,414	320	▲92.7%
Ordinary income	4,818	1,109	▲77.0%
Net Income (Attributable to Owners of Parent)	3,341	579	▲82.6%

# Sales Revenues and Operating Income (by segment)

(Million yen)		FY	FY	YoY
Segment		202203-2Q	202303-2Q	(% change)
Sales Revenues	Steel Construction	23,998	24,499	2.1%
	Civil Engineering	17,803	15,678	▲ 11.9%
	Architecture	6,002	4,627	▲ 22.9%
	Solution	2,471	2,879	16.5%
	Other	3,393	3,820	12.6%
Operating Income	Steel Construction	2,433	1,719	▲ 29.3%
	Civil Engineering	2,499	27	▲ 98.9%
	Architecture	414	▲ 960	-
	Solution	446	876	96.5%
	Other	▲ 215	▲ 78	-

\*Internal Sales between business segments are NOT adjusted.

# Newly-Received Orders (by segment)

(Million yen)		FY202203-2Q	FY202303-2Q	YoY (% change)
Newly-Received Orders	Steel Construction	26,973	30,174	11.9%
	Civil Engineering	15,523	14,216	▲8.4%
	Architecture	3,292	4,169	26.7%
	Solution	3,266	3,357	2.8%
	Other	3,325	3,988	20.0%
	Total	52,381	55,905	6.7%

\*Internal Sales between business segments are NOT adjusted.

# Orders Carried Forward (by segment)

(Million yen)		FY202203-2Q	FY202303-2Q	YoY (% change)
Orders Carried Forward	Steel Construction	71,871	83,544	16.2%
	Civil Engineering	46,609	45,794	▲1.7%
	Architecture	9,147	17,507	91.4%
	Solution	2,855	3,212	12.5%
	Other	419	676	61.2%
	Total	130,904	150,734	15.1%

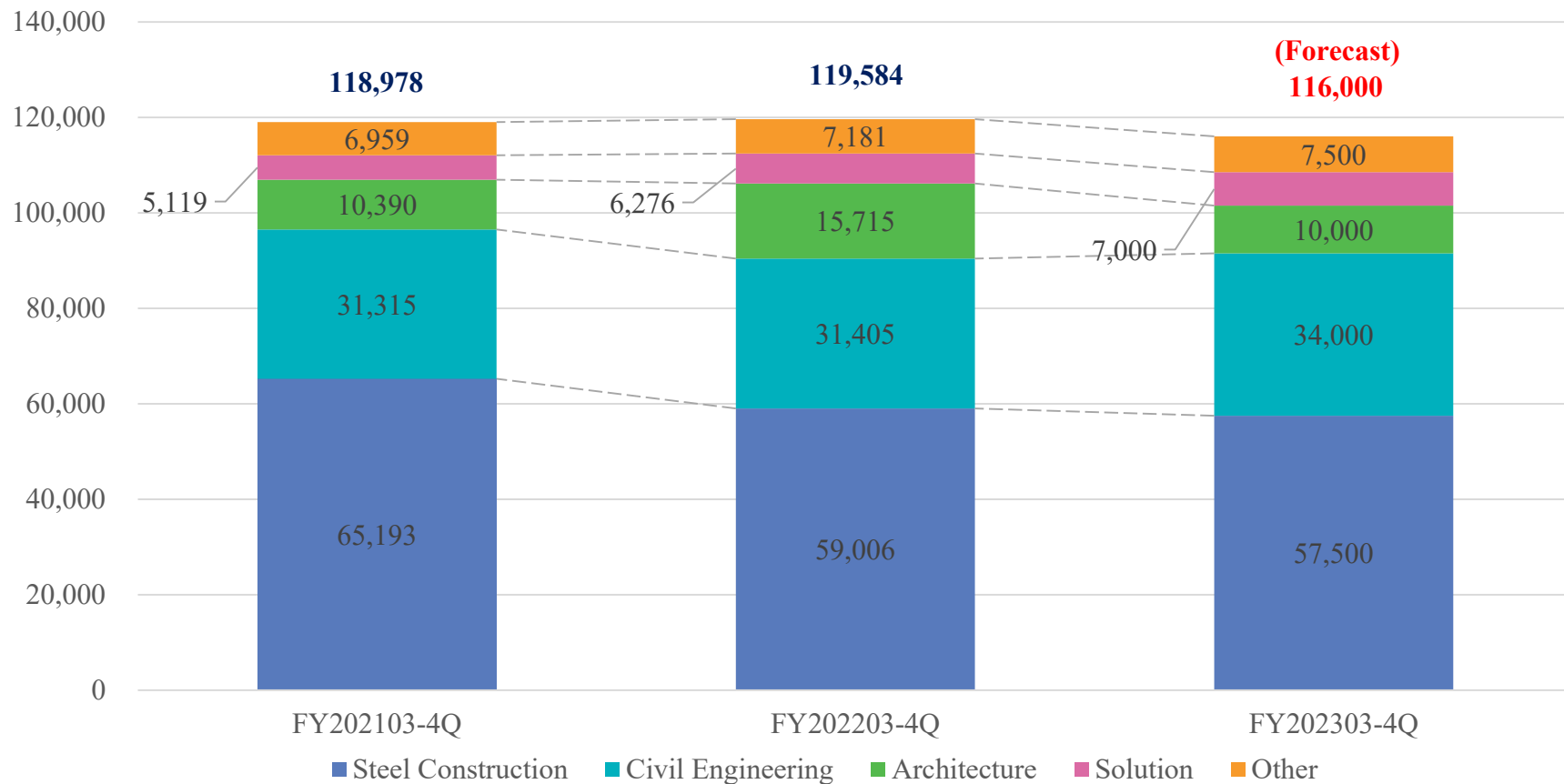
\*Internal Sales between business segments are NOT adjusted.

## 2.Forecasts for FY202303-4Q



# Trend in Orders Newly Received (by segment)

(Million yen)



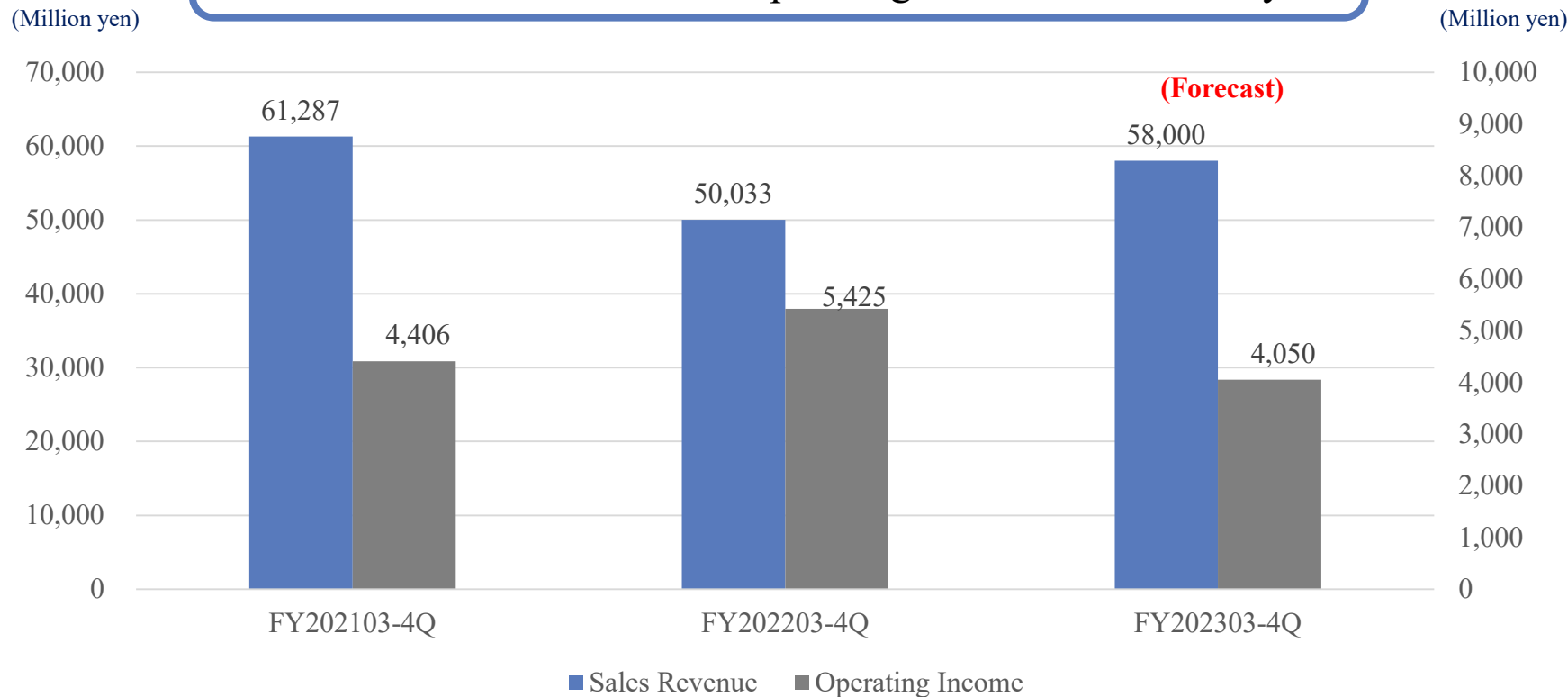
# Sales Revenue and Operating Income (by segment)

(Million yen)		FY 202203-4Q (Result)	FY202303-4Q (Forecast)			
			<u>Previous</u>	<u>New</u> <u>(REVISED)</u>	Change (vs. Previous)	% Change (vs. Previous)
Segment						
Sales Revenues	Steel Construction	50,033	57,000	58,000	1,000	1.8%
	Civil Engineering	33,037	31,000	32,000	1,000	3.2%
	Architecture	9,607	16,000	14,000	▲2,000	▲12.5%
	Solution	5,603	6,500	6,000	▲500	▲7.7%
	Other	7,159	8,000	8,000	0	-
Operating Income	Steel Construction	5,425	3,100	4,050	950	▲30.6%
	Civil Engineering	2,380	1,500	850	▲650	▲43.3%
	Architecture	56	600	▲1,000	▲1,600	-
	Solution	1,252	1,400	1,500	100	7.1%
	Other	▲297	0	▲200	▲200	-

\*Internal Sales between business segments are NOT adjusted.

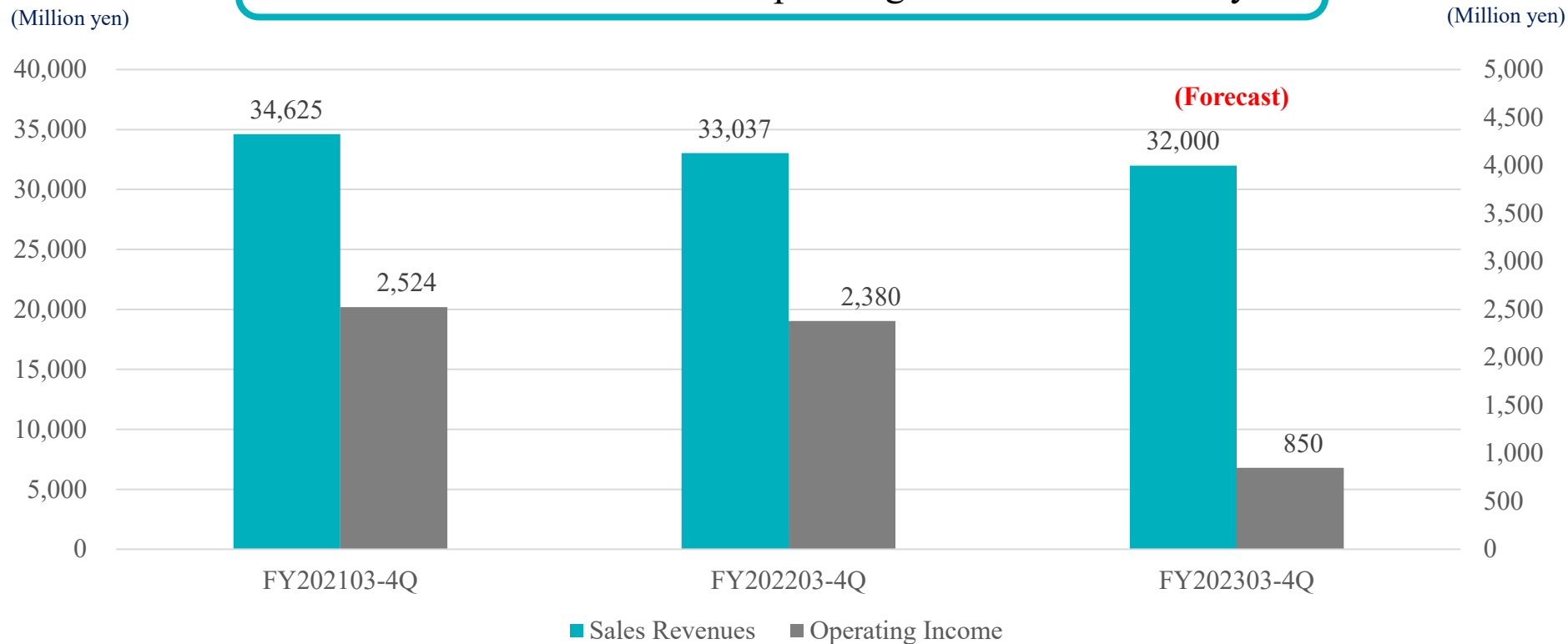
# <Steel Construction Segment> Sales Revenues and Operating Income

Forecasts for FY202303-4Q Sales Revenues 58.0 billion yen  
Operating Income 4.0 billion yen



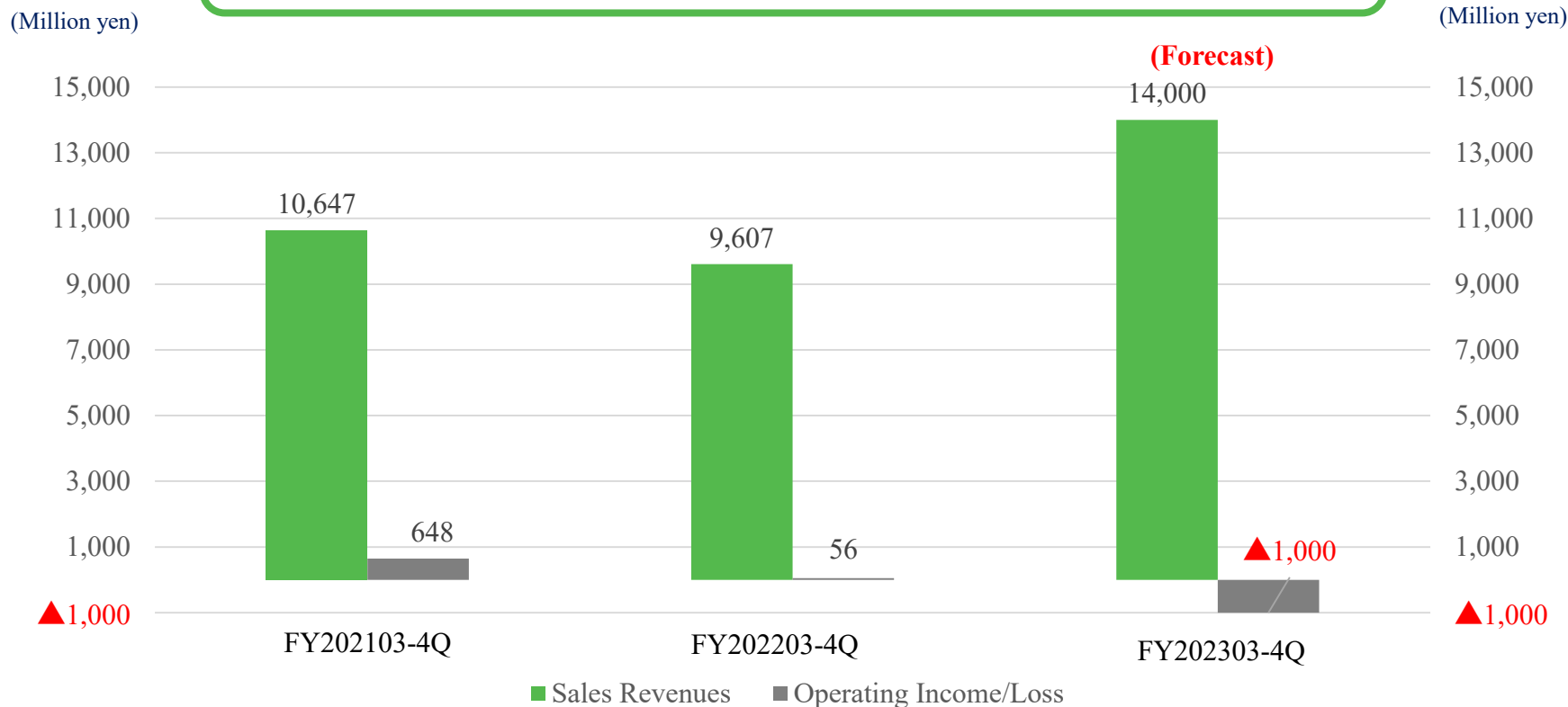
# <Civil Engineering Segment> Sales Revenues and Operating Income

Forecasts for FY202303-4Q Sales Revenues 32.0 billion yen  
Operating Income 0.8 billion yen



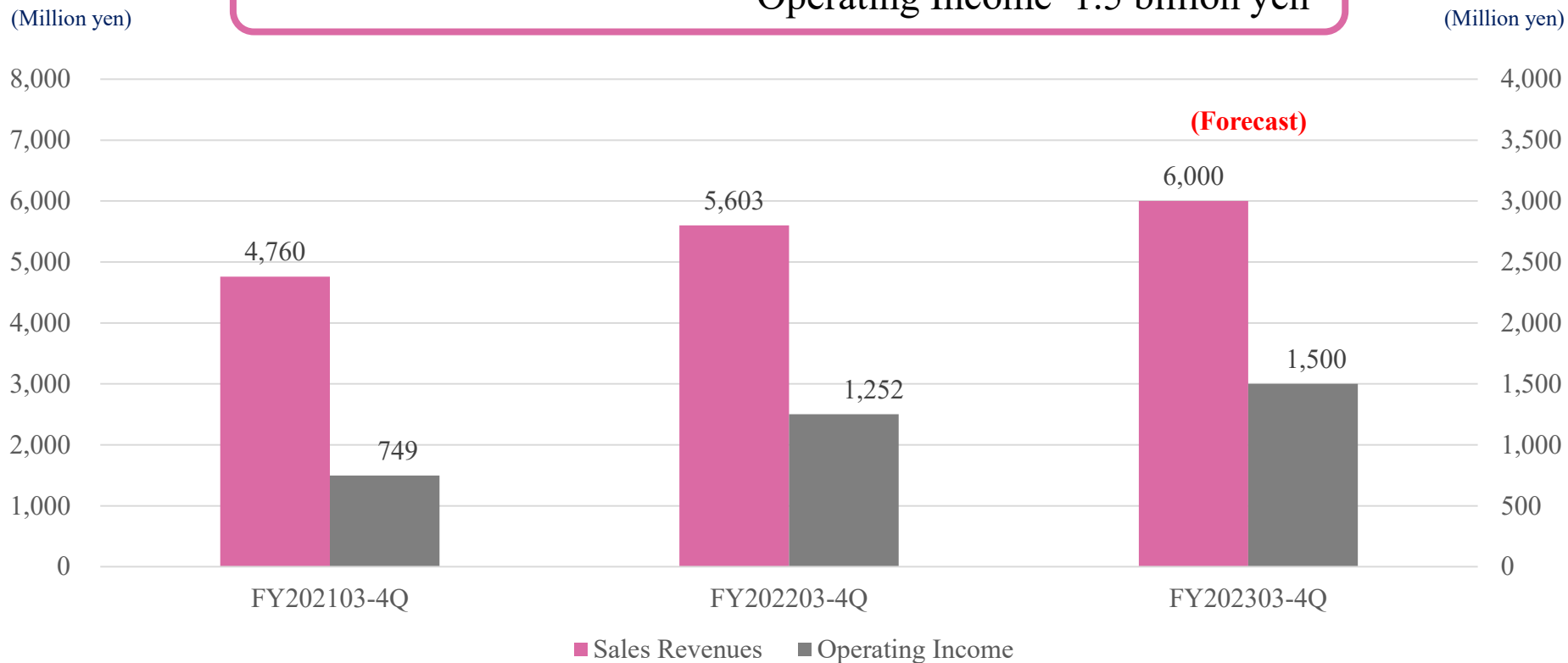
# <Architecture Segment> Sales Revenues and Operating Income

Forecasts for FY202303-4Q Sales Revenues 14.0 billion yen  
Operating Loss 1.0 billion yen

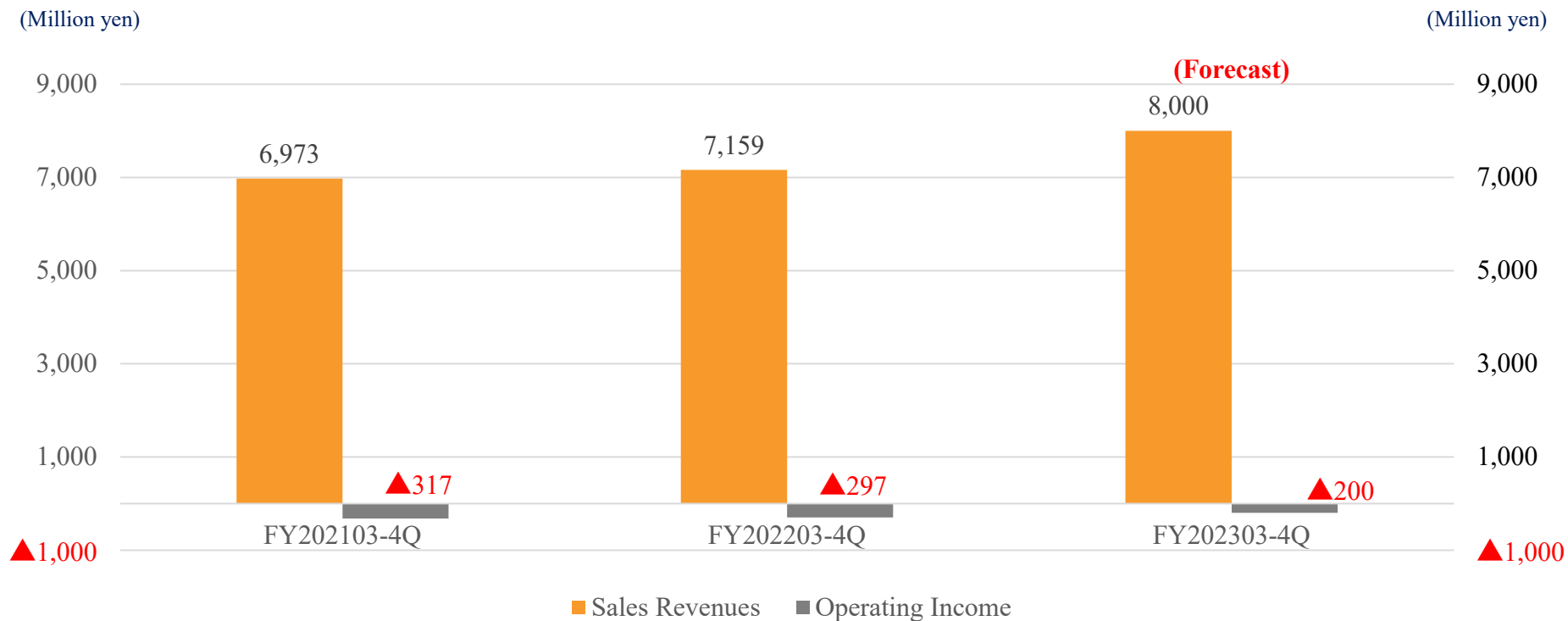


# <Solution Segment> Sales Revenues and Operating Income

Forecasts for FY202303-4Q Sales Revenues 6.0 billion yen  
Operating Income 1.5 billion yen



Forecasts for FY202303-4Q Sales Revenues 8.0 billion yen  
Operating Loss 0.2 billion yen



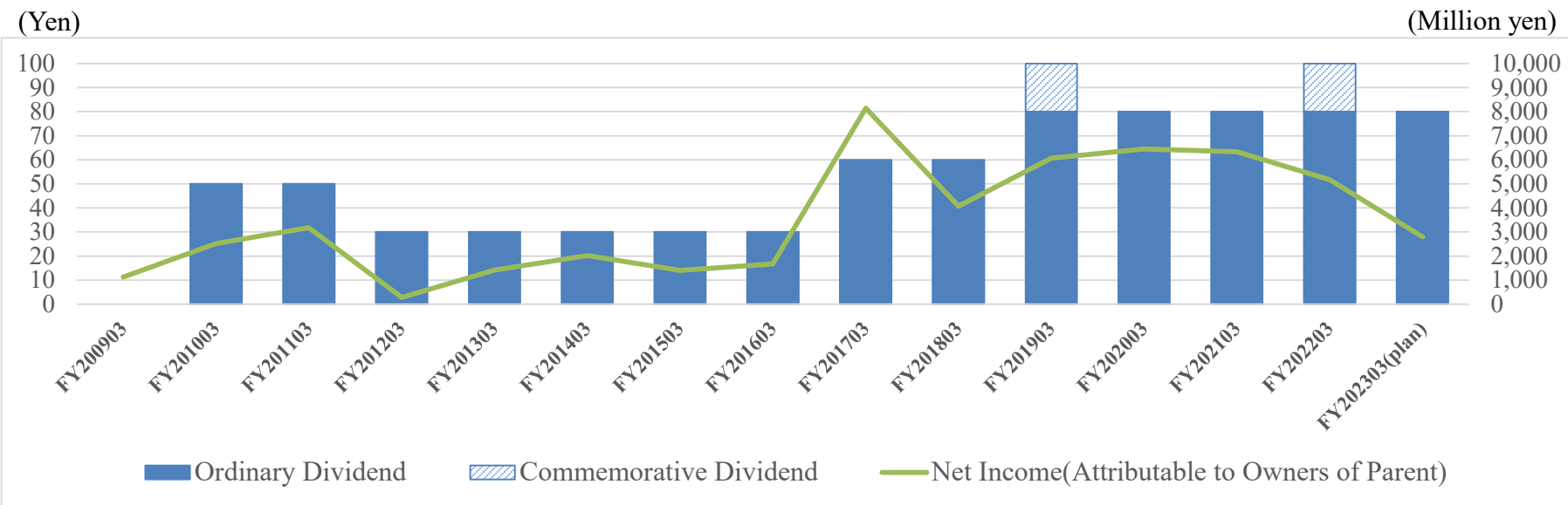
# Forecasts for FY202303-4Q (in aggregate)

(Million yen)	FY202203-4Q (Result)	FY202303-4Q (REVISED Forecast)	YoY (% change)
Sales Revenues	103,760	116,000	11.8%
Costs of Products Sold	86,950	102,500	17.9%
Gross Income	16,809	13,500	▲ 19.7%
Selling, General and Administrative Expenses	10,396	10,700	2.9%
Operating Income	6,412	2,800	▲ 56.3%
Ordinary income	7,689	3,500	▲ 54.5%
Net Income (Attributable to Owners of Parent)	5,176	2,000	▲ 61.4%



# 3. Shareholders Return

# Transition of Dividend Payments



**FY202303-4Q Dividend (plan) : 80 yen per common stock**

Our basic policy is to provide stable and sustainable dividends, considering improvement of the financial position and capital investments for future business expansion.

# 4. Progress of the Second Mideum-Term Corporate Management Plan

# Prospects for Accomplishment

(Billion yen)	Objectives (*)	FY 202103-4Q	FY 202203-4Q	FY 202303-4Q (Forecast)	Estimated average for the 3-year period
<b>Sales Revenues</b>	<b>116.0</b>	<b>115.5</b>	<b>103.7</b>	<b>116.0</b>	<b>111.7</b>
<b>Operating Income</b>	<b>4.2</b>	<b>5.5</b>	<b>6.4</b>	<b>2.8</b>	<b>4.9</b>
<b>(Operating Income Margin)</b>	<b>(3.6%)</b>	<b>(4.8%)</b>	<b>(6.2%)</b>	<b>(2.4%)</b>	<b>(4.3%)</b>
<b>Equity Ratio</b>	<b>over 46.0%</b>	<b>44.80%</b>	<b>53.2%</b>	<b>over 46.0%</b>	<b>—</b>

\*Objectives for Sales Revenues, Operating Income and Operating Income Margin are on three-year average basis.

The information in this document is based on assumption in light of information available as of the date of announcement of this material, and the factors of uncertainty that may possibly impact the future results of operations. These forward-looking statements involve risks, uncertainties and other factors that may cause actual results and achievements to differ from those anticipated in these statements.

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