



Kawada Technologies , Inc.

Briefing on Financial Results
for FY 2019
(the Year ended March 2020)

JUNE 12 , 2020

FY2019 Business Results

FY2019 Business Results(Summary)

(millions of yen)	FY2018	FY2019	Difference
Net Sales	118,369	127,048	+7.3%
Cost of Sales	103,817	110,237	+6.2%
Gross Profit	14,551	16,811	+15.5%
SGA	8,485	10,052	+18.5%
Operating Income	6,065	6,759	+11.4%
Ordinary Income	8,541	8,543	+0.0%
Profit Attributable to Owners of Parent	6,063	6,449	+6.4%

Sales and Operating Profit(by Segment)

(millions of yen)	FY2018	FY2019	Difference
Sales			
Steel Construction	53,044	61,691	+16.3%
Civil Engineering	33,385	36,662	+9.8%
Architecture	21,489	19,951	Δ7.2%
Other	12,401	12,641	+1.9%
Operating Profit			
Steel Construction	4,567	4,307	Δ5.7%
Civil Engineering	1,789	2,968	+65.9%
Architecture	1,555	1,376	Δ11.5%
Other	414	668	+61.2%

※Sales by segment include intersegment transactions.

Orders Received and Backlog of Orders(by Segment)

(millions of yen)	FY2018	FY2019	Difference
Orders Received			
Steel Construction	54,719	42,056	△23.1%
Civil Engineering	51,234	38,498	△24.9%
Architecture	22,811	13,479	△40.9%
Other	12,819	12,349	△3.7%
Total	141,585	106,384	△24.9%
Backlog of Orders			
Steel Construction	88,144	68,510	△22.3%
Civil Engineering	50,330	52,166	+3.6%
Architecture	18,586	12,114	△34.8%
Other	1,510	1,218	△19.3%
Total	158,572	134,009	△15.5%

※Inter-segment transactions are not eliminated.

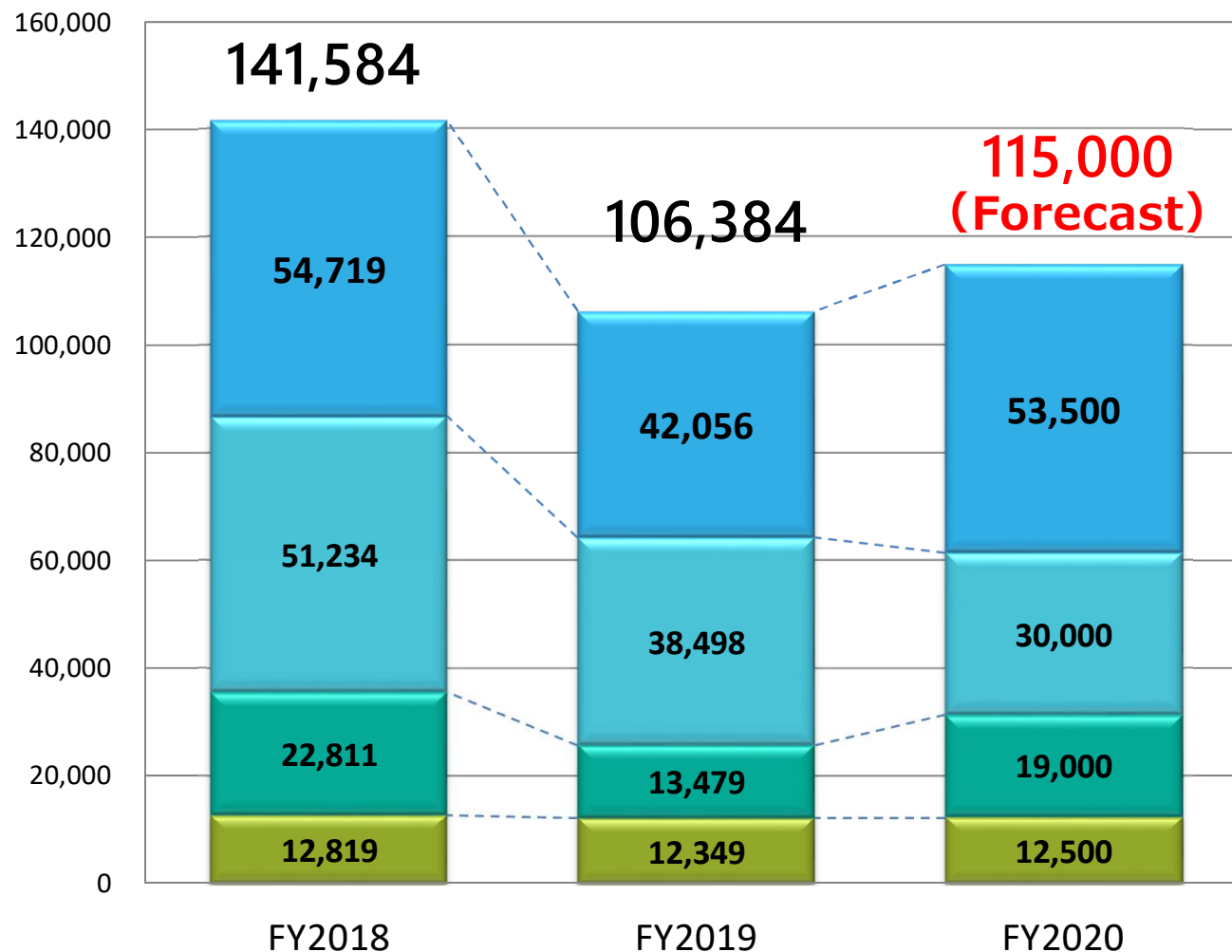
FY2020 Forecast

FY2020 Forecast

(millions of yen)	FY2019	FY2020 Forecast	Difference
Amount of Orders Received	106,384	115,000	+8.1%
Net Sales	127,048	115,000	△9.5%
Cost of Sales	110,237	101,200	△8.2%
Gross Profit	16,811	13,800	△17.9%
SGA	10,052	10,300	+2.5%
Operating Income	6,759	3,500	△48.2%
Ordinary Income	8,543	3,800	△55.5%
Profit Attributable to Owners of Parent	6,449	2,500	△61.2%

Trend in Orders Received (by Segment)

(millions of yen)



- Steel Construction
- Civil Engineering
- Architecture
- Other

※Inter-segment transactions are not eliminated.

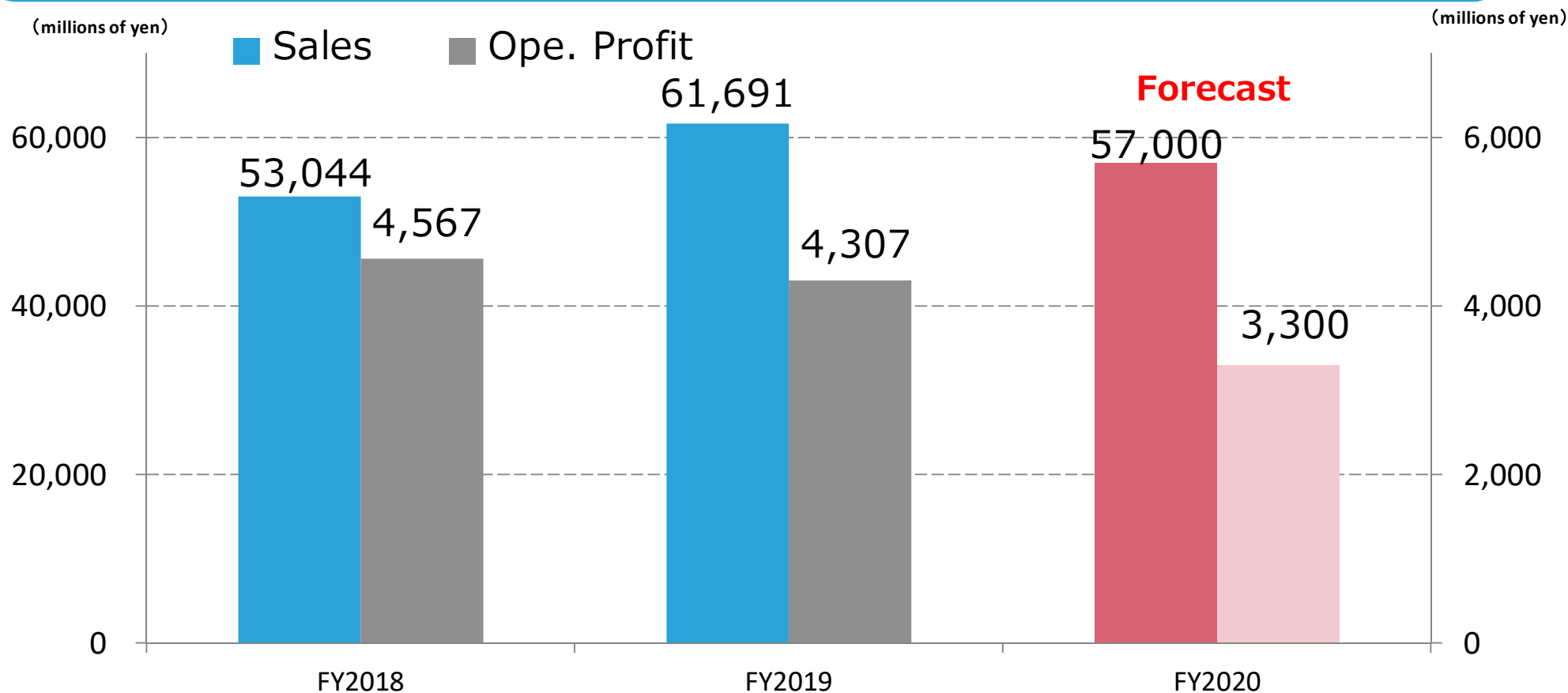
Sales and Operating Profit(by Segment)

(millions of yen)	FY2019	FY2020 Forecast	Difference	
			Amount	Ratio
Sales				
Steel Construction	61,691	57,000	Δ4,691	Δ7.6%
Civil Engineering	36,662	33,500	Δ3,162	Δ8.6%
Architecture	19,951	15,000	Δ4,951	Δ24.8%
Other	12,641	13,000	+359	+2.8%
Operating Profit				
Steel Construction	4,307	3,300	Δ1,007	Δ23.4%
Civil Engineering	2,968	1,400	Δ1,568	Δ52.8%
Architecture	1,376	700	Δ676	Δ49.1%
Other	668	600	Δ68	Δ10.2%

※Inter-segment transactions are not eliminated.

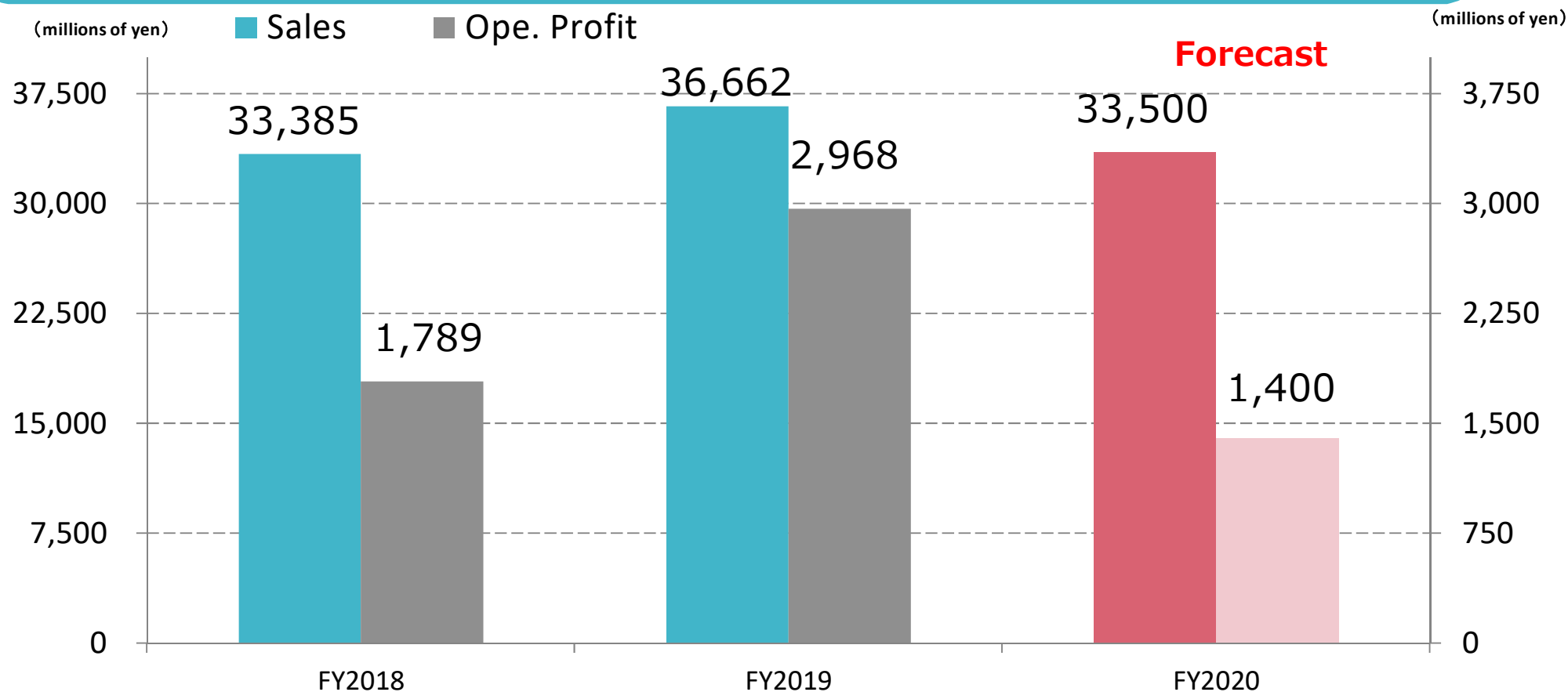
Sales and Operating Profit(Steel Construction)

FY2020 Forecast Sales 57.0billion yen
Ope. Profit 3.3billion yen



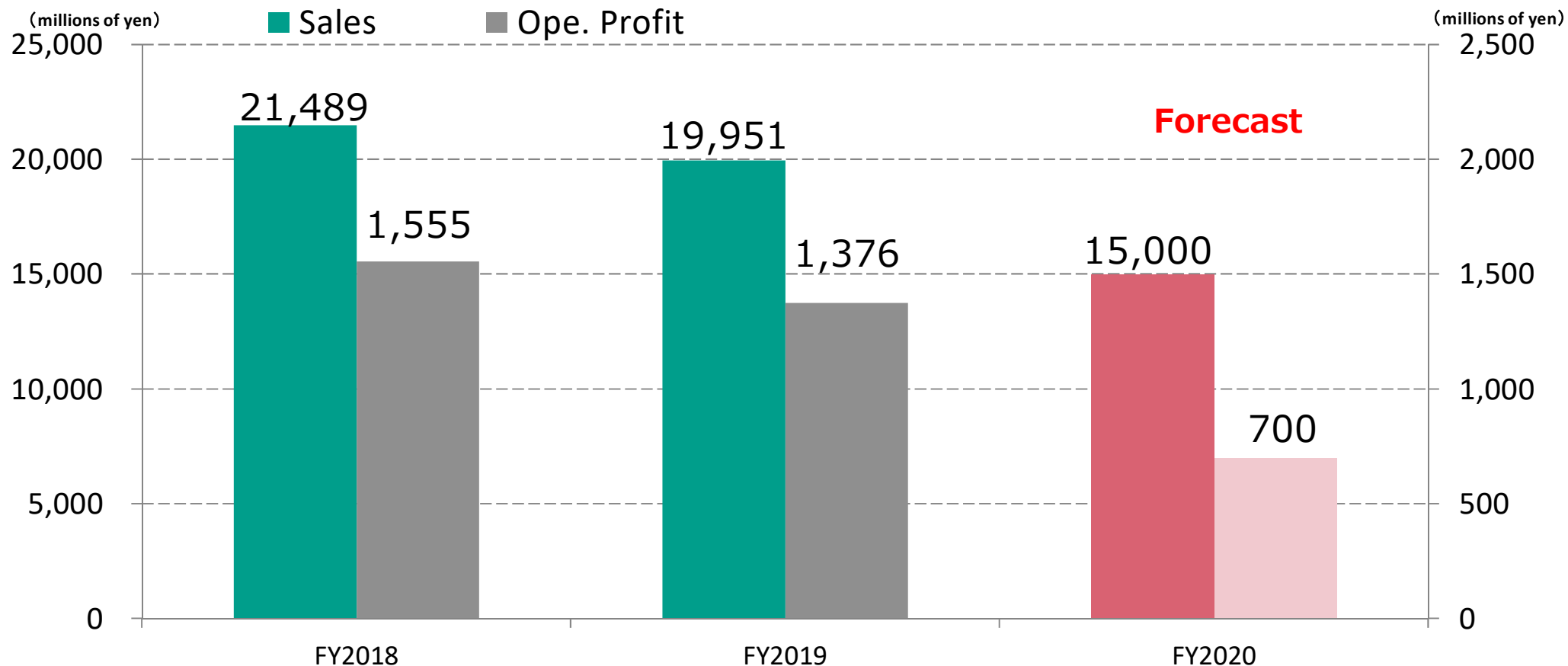
Sales and Operating Profit(Civil Engineering)

FY2020 Forecast Sales 33.5billion yen
Ope. Profit 1.4billion yen



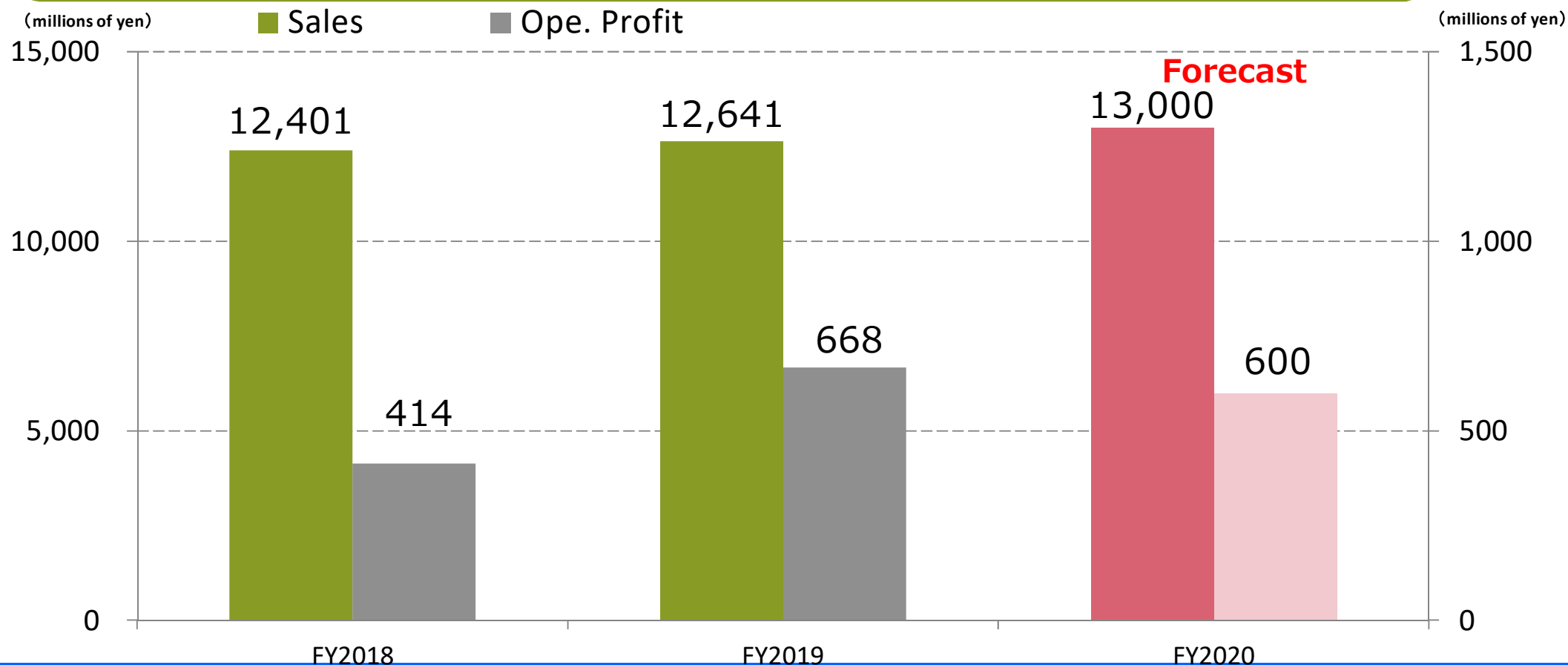
Sales and Operating Profit(Architecture)

FY2020 Forecast Sales 15.0billion yen
Ope. Profit 0.7billion yen

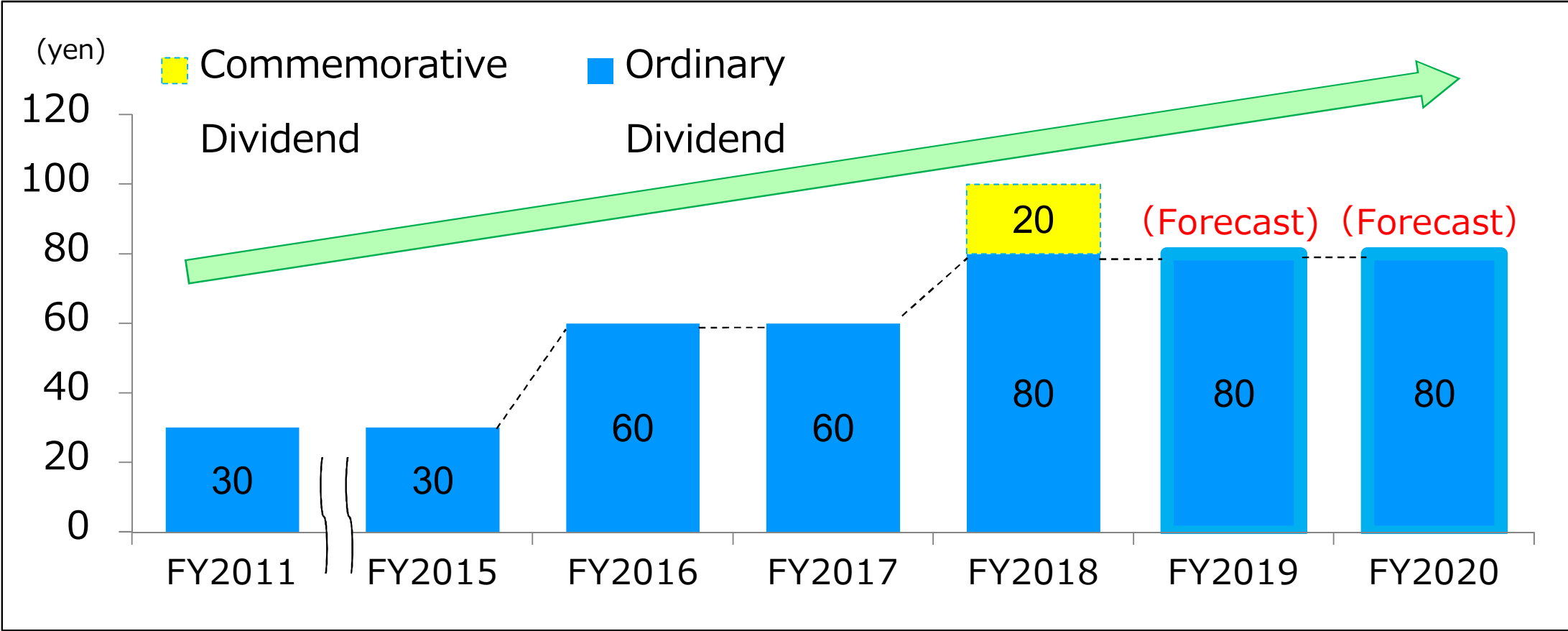


Sales and Operating Profit(Other)

FY2020 Forecast Sales 13.0billion yen
Ope. Profit 0.6billion yen



We are going to continue 80 yen dividend per share





The information in this document is based on assumptions in light of information available as of the date of announcement of this material, and the factors of uncertainty that may possibly impact the future results of operations. These forward-looking statements involve risks, uncertainties and other factors that may cause actual results and achievements to differ from those anticipated in these statements.

~contact~
koho.kti@kawada.jp