

Kawada Technologies , Inc.

**Briefing on Financial Results
for FY 2018
(the Year ended March 2019)**

May 29 , 2019

FY2018 Business Results

FY2018 Business Results(Summary)

(millions of yen)	FY2017	FY2018	Difference
Net Sales	107,250	118,369	+10.4%
Cost of Sales	94,633	103,817	+9.7%
Gross Profit	12,616	14,551	+15.3%
SGA	8,180	8,485	+3.7%
Operating Income	4,436	6,065	+36.7%
Ordinary Income	4,586	8,541	+86.2%
Profit Attributable to Owners of Parent	4,070	6,063	+48.9%

Sales and Operating Profit(by Segment)

(millions of yen)	FY2017	FY2018	Difference
Sales			
Steel Construction	52,788	53,044	+0.5%
Civil Engineering	31,266	33,385	+6.8%
Architecture	12,818	21,489	+67.6%
Other	12,563	12,401	△1.3%
Operating Profit			
Steel Construction	3,771	4,567	+21.1%
Civil Engineering	1,871	1,789	△4.4%
Architecture	825	1,555	+88.4%
Other	△26	414	-

※Sales by segment include intersegment transactions.

Orders Received and Backlog of Orders(by Segment)

(millions of yen)	FY2017	FY2018	Difference
Orders Received			
Steel Construction	62,606	54,719	△12.6%
Civil Engineering	29,058	51,234	+76.3%
Architecture	18,235	22,811	+25.1%
Other	12,277	12,819	+4.4%
Total	122,177	141,585	+15.9%
Backlog of Orders			
Steel Construction	86,469	88,144	+1.9%
Civil Engineering	32,481	50,330	+55.0%
Architecture	17,264	18,586	+7.7%
Other	1,093	1,510	+38.2%
Total	137,307	158,572	+15.5%

※Inter-segment transactions are not eliminated.

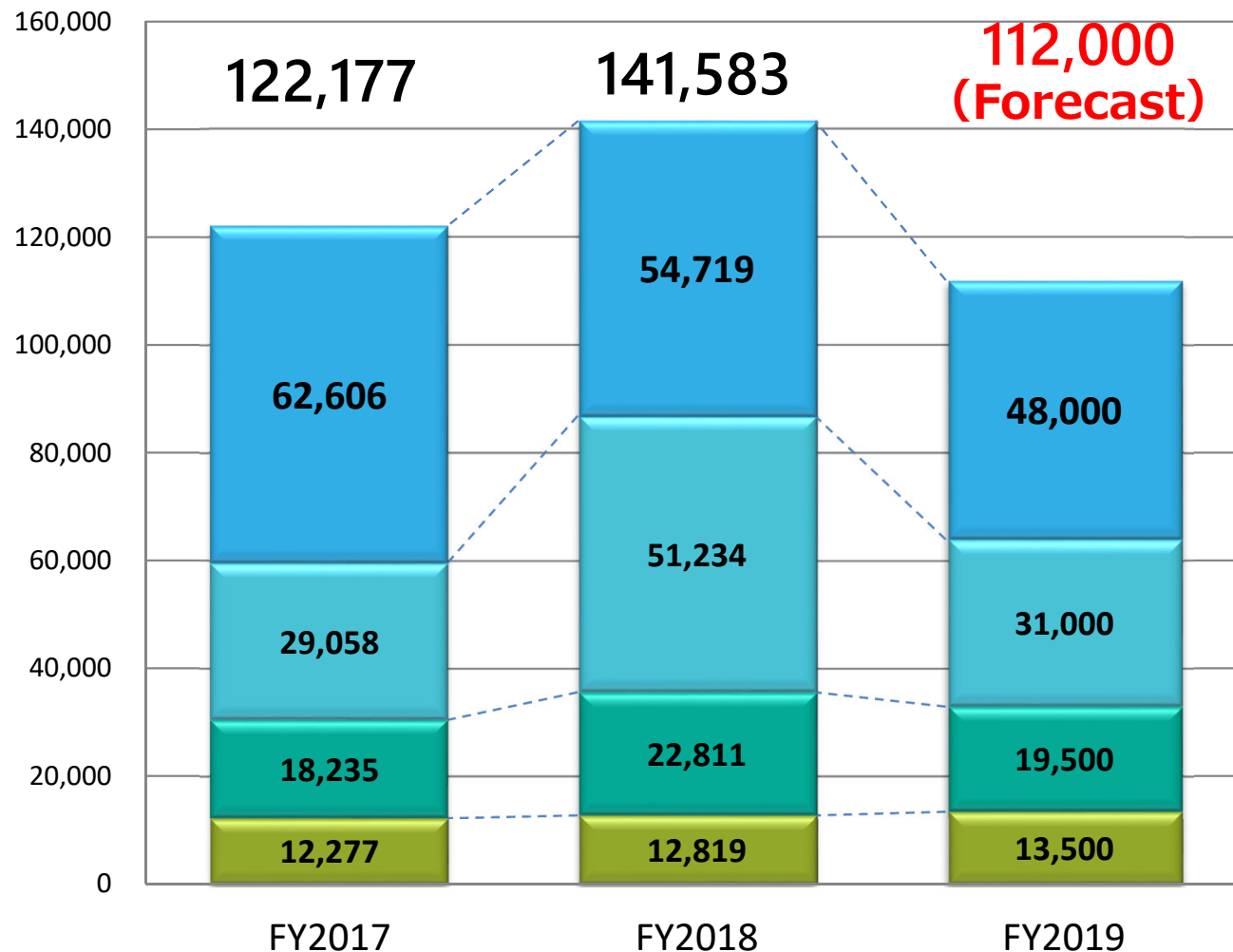
FY2019 Forecast

FY2019 Forecast

(millions of yen)	FY2018	FY2019 Forecast	Difference
Amount of Orders Received	141,585	112,000	△20.9%
Net Sales	118,369	120,000	+1.4%
Cost of Sales	103,817	106,000	+2.1%
Gross Profit	14,551	14,000	△3.8%
SGA	8,485	9,200	+8.4%
Operating Income	6,065	4,800	△20.9%
Ordinary Income	8,541	5,800	△32.1%
Profit Attributable to Owners of Parent	6,063	4,300	△29.1%

Trend in Orders Received (by Segment)

(millions of yen)



- Steel Construction
- Civil Engineering
- Architecture
- Other

※Inter-segment transactions are not eliminated.

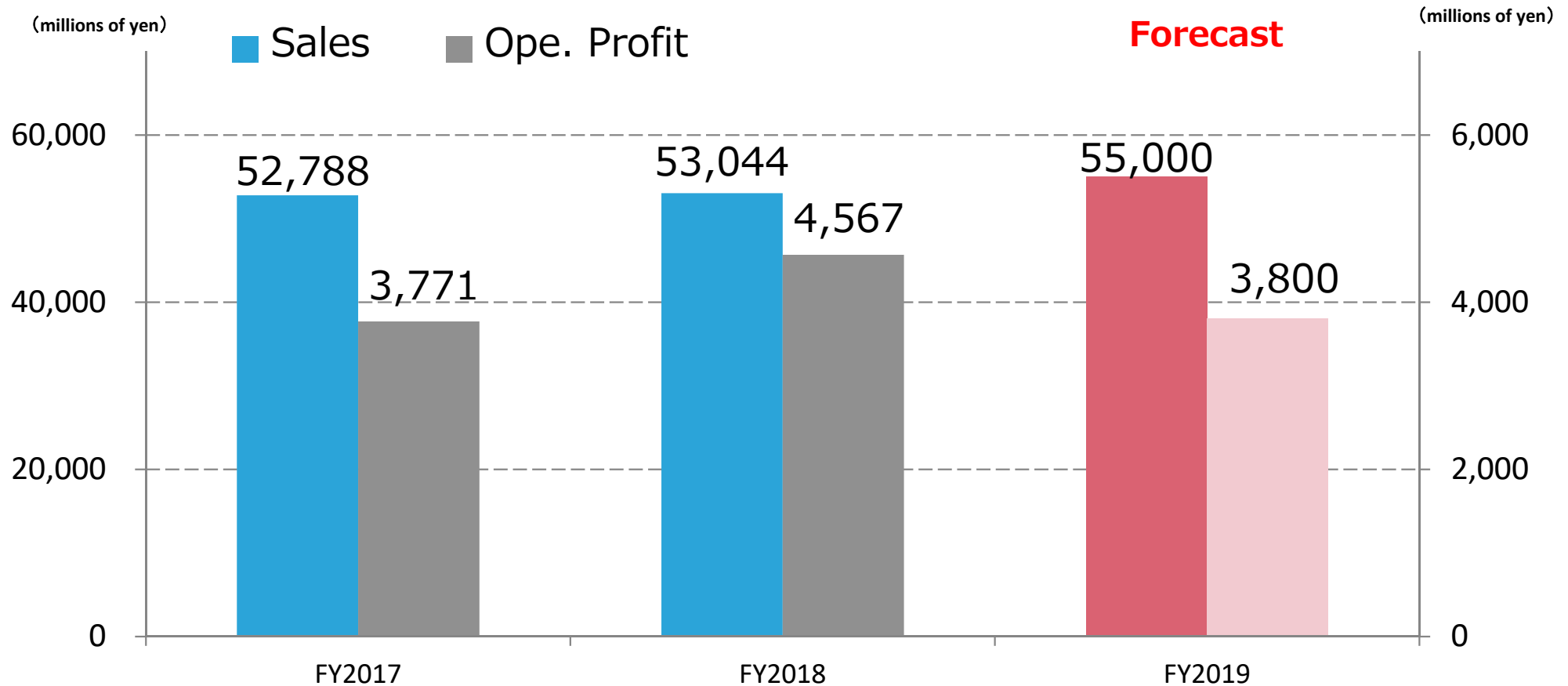
Sales and Operating Profit(by Segment)

(millions of yen)	FY2018	FY2019 Forecast	Difference	
			Amount	Ratio
Sales				
Steel Construction	53,044	55,000	+1,956	+3.7%
Civil Engineering	33,385	31,500	△1,885	△5.6%
Architecture	21,489	23,000	+1,511	+7.0%
Other	12,401	12,500	+99	+0.8%
Operating Profit				
Steel Construction	4,567	3,800	△767	△16.8%
Civil Engineering	1,789	1,600	△189	△10.6%
Architecture	1,555	1,200	△355	△22.8%
Other	414	600	+186	+44.9%

※Inter-segment transactions are not eliminated.

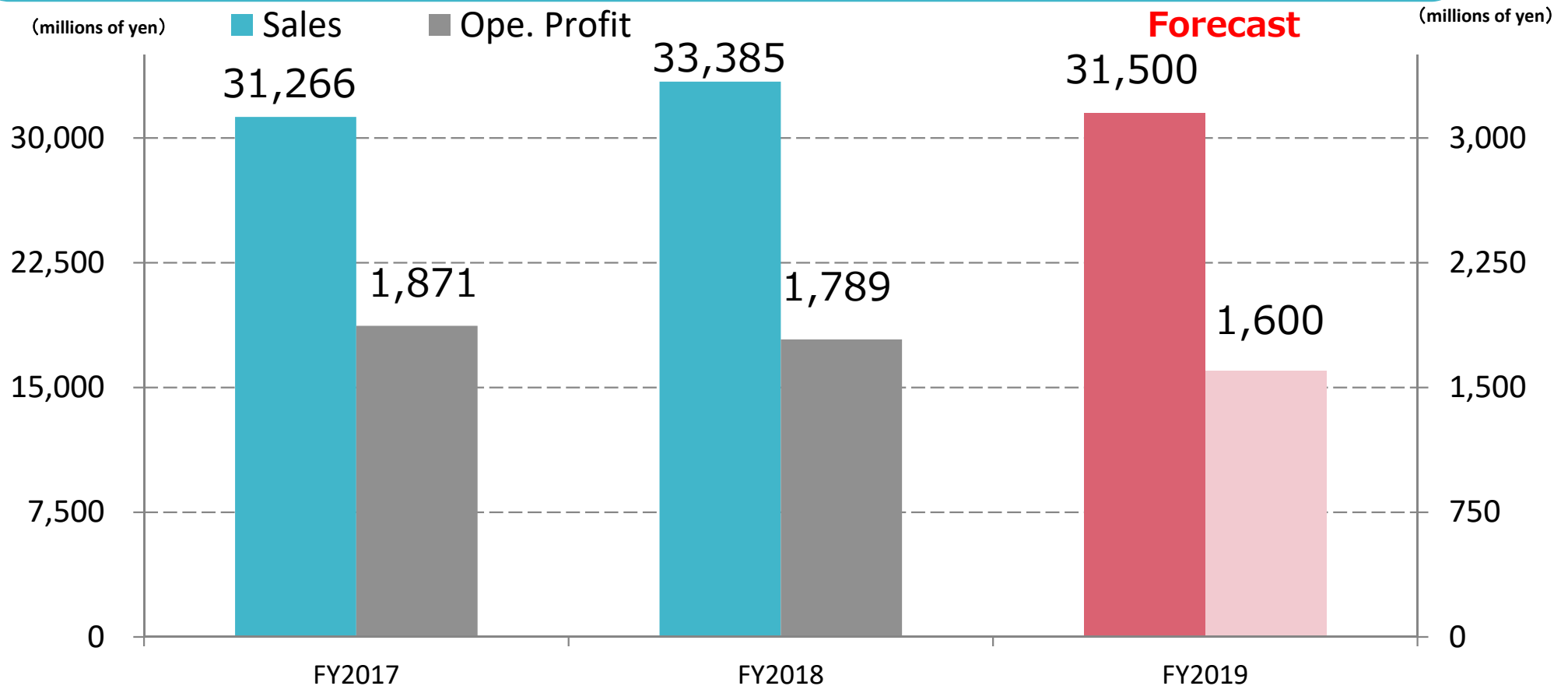
Sales and Operating Profit(Steel Construction)

FY2019 Forecast Sales 55billion yen
Ope. Profit 3.8billion yen



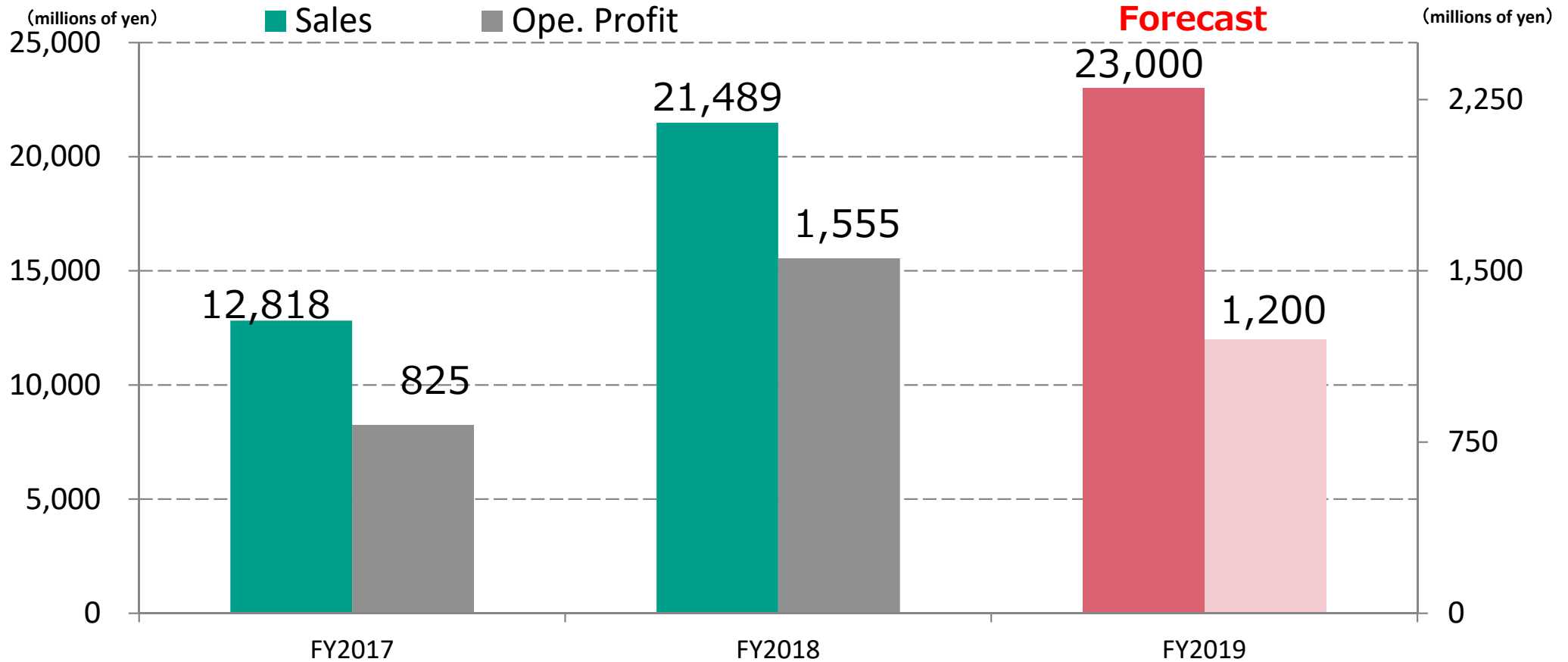
Sales and Operating Profit(Civil Engineering)

FY2019 Forecast Sales 31.5billion yen
Ope. Profit 1.6billion yen



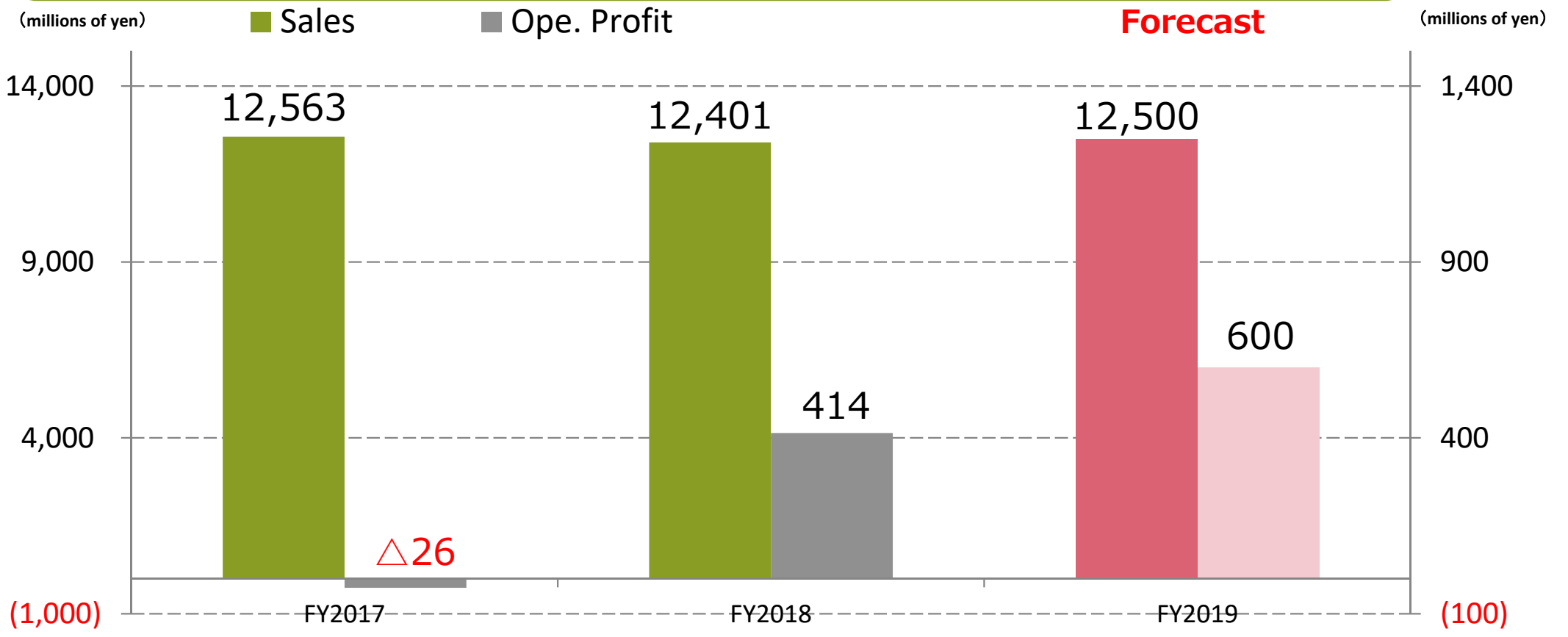
Sales and Operating Profit(Architecture)

FY2019 Forecast Sales 23billion yen
Ope. Profit 1.2billion yen

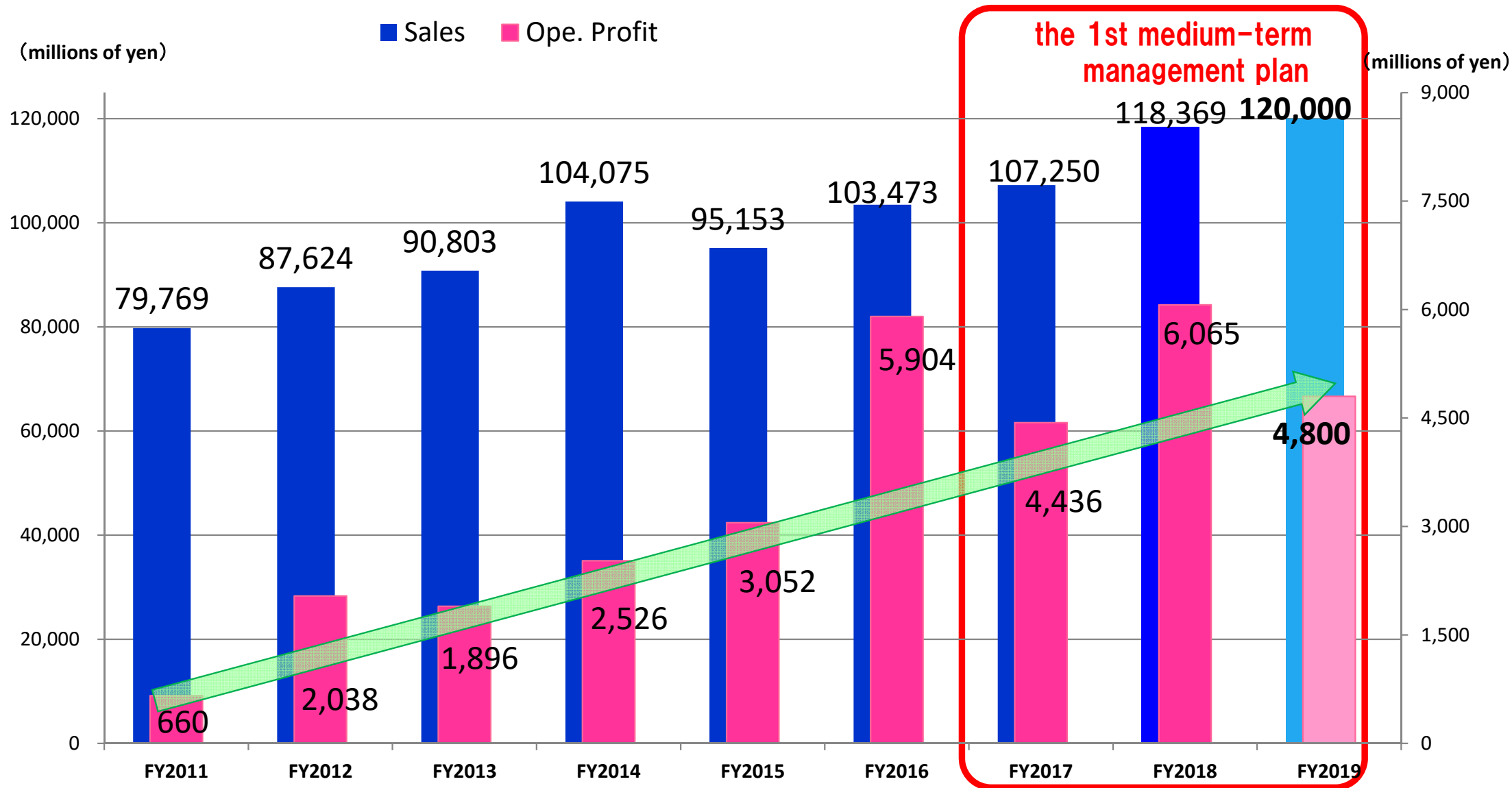


Sales and Operating Profit(Other)

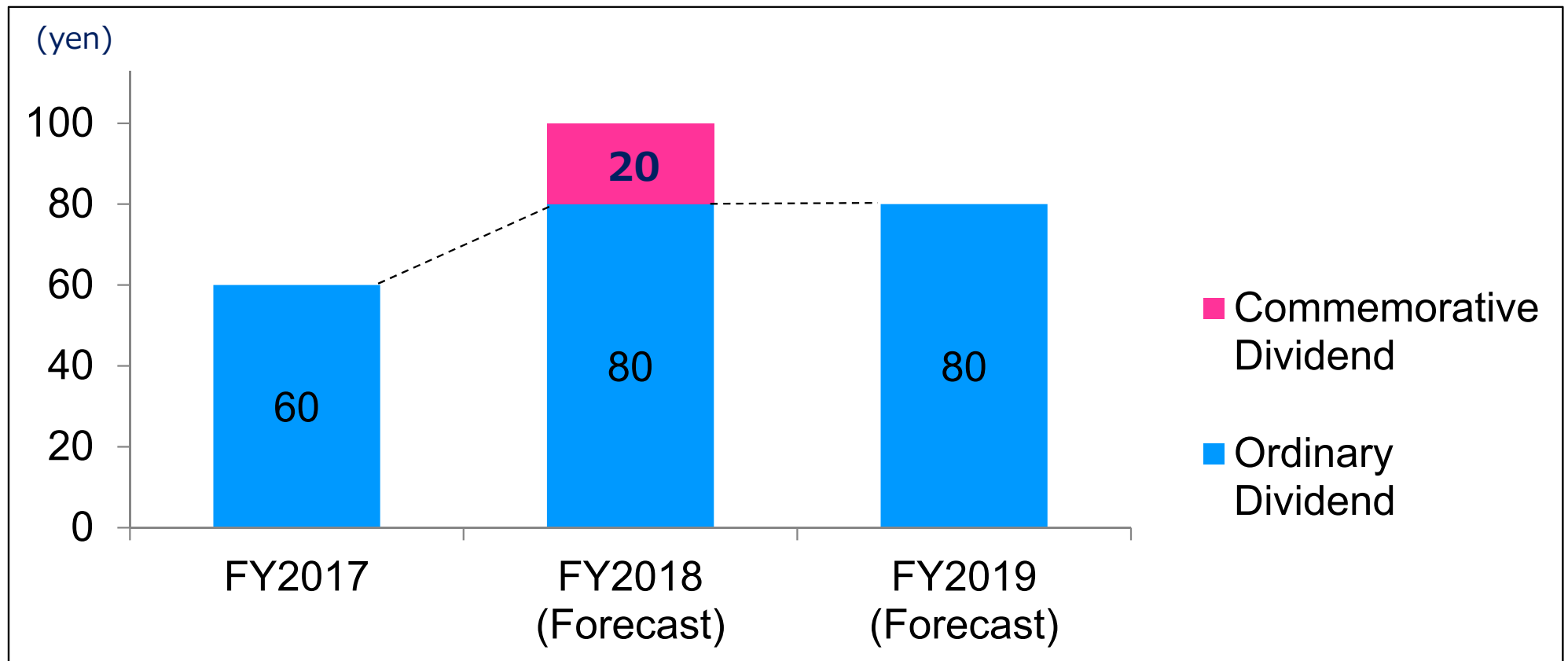
FY2019 Forecast Sales 12.5billion yen
 Ope. Profit 0.6billion yen



Trend in Sales and Operating Profit



We are going to continue 80 yen dividend per share





The information in this document is based on assumptions in light of information available as of the date of announcement of this material, and the factors of uncertainty that may possibly impact the future results of operations. These forward-looking statements involve risks, uncertainties and other factors that may cause actual results and achievements to differ from those anticipated in these statements.

~contact~
koho.kti@kawada.jp