

Kawada Technologies , Inc.

**Briefing on Financial Results
for Second Quarter of FY2018**

November 28 , 2018

FY2018 2Q Business Results(Summary)

(millions of yen)	FY2017 2Q	FY2018 2Q	Difference
Net Sales	50,287	55,542	+10.4%
Cost of Sales	45,529	49,907	+9.6%
Gross Profit	4,757	5,634	+18.4%
SGA	4,071	4,119	+1.1%
Operating Income	685	1,515	+121.0%
Ordinary Income	126	2,980	+2,265.0%
Profit Attributable to Owners of Parent	△324	2,349	-

Sales and Operating Profit(by Segment)

(millions of yen)	FY2017 2Q	FY2018 2Q	Difference
Sales			
Steel Construction	24,542	27,241	+11.0%
Civil Engineering	14,631	15,533	+6.2%
Architecture	6,768	8,013	+18.4%
Other	5,745	5,718	△0.5%
Operating Profit			
Steel Construction	1,172	1,710	+45.8%
Civil Engineering	154	277	+79.5%
Architecture	423	544	+28.5%
Other	△54	83	-

※Sales by segment include intersegment transactions.

Orders Received(by Segment)

(millions of yen)	FY2017 2Q	FY2018 2Q	Difference
Steel Construction	25,322	25,672	+1.4%
Civil Engineering	16,676	18,904	+13.4%
Architecture	10,597	13,623	+28.5%
Other	5,840	6,295	+7.8%
Total	58,437	64,496	+10.4%

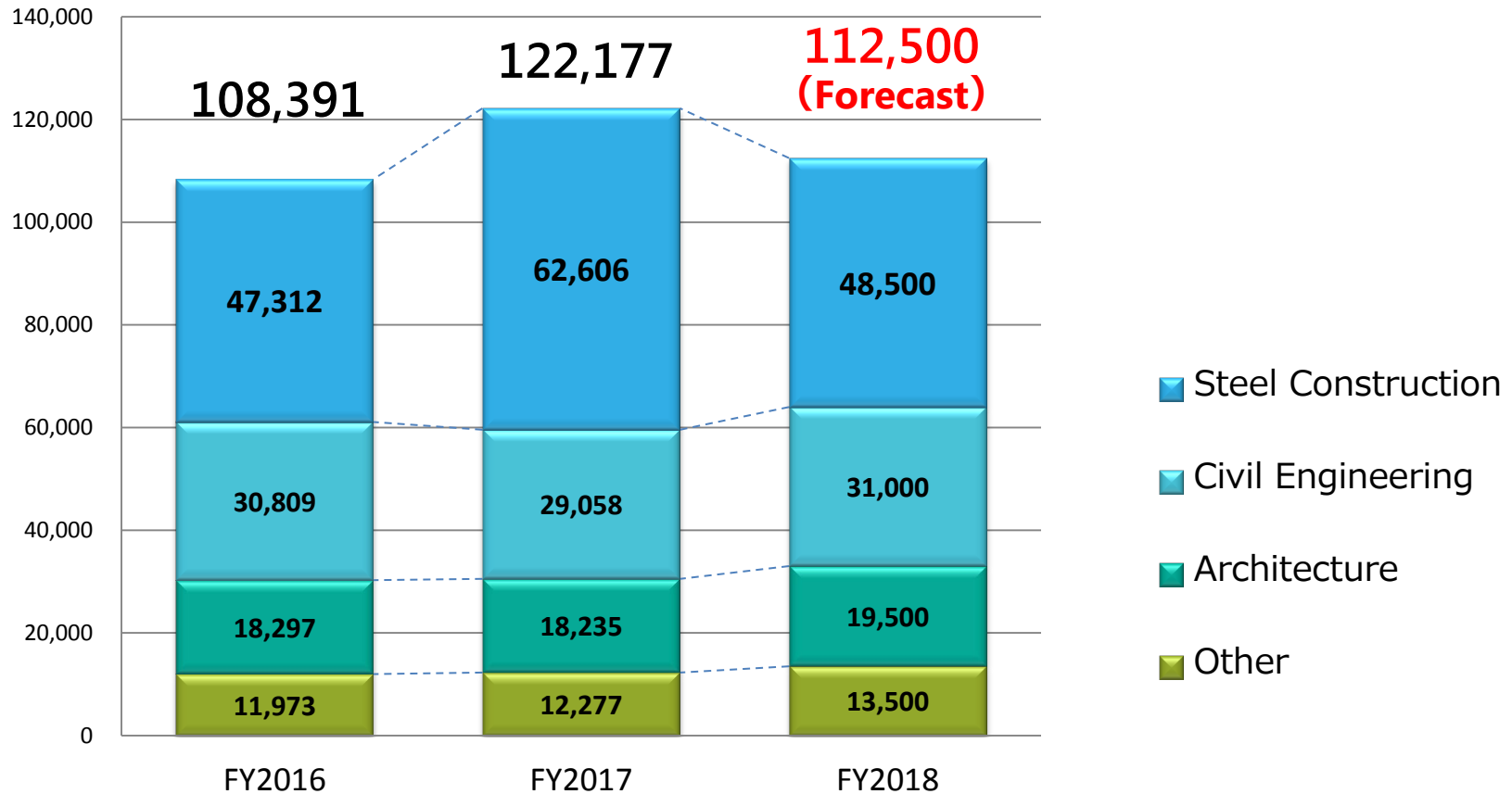
※Sales by segment include intersegment transactions.

FY2018 Forecast

(millions of yen)	FY2017	FY2018 Forecast	Difference
Amount of Orders Received	122,177	112,500	Δ 7.9%
Net Sales	107,250	120,000	+11.9%
Cost of Sales	94,633	108,000	+14.1%
Gross Profit	12,616	12,000	Δ 4.9%
SGA	8,160	7,800	Δ 4.6%
Operating Income	4,436	4,200	Δ 5.3%
Ordinary Income	4,586	5,500	+19.9%
Profit Attributable to Owners of Parent	4,070	3,600	Δ 11.6%

Trend in Orders Received (by Segment)

(millions of yen)



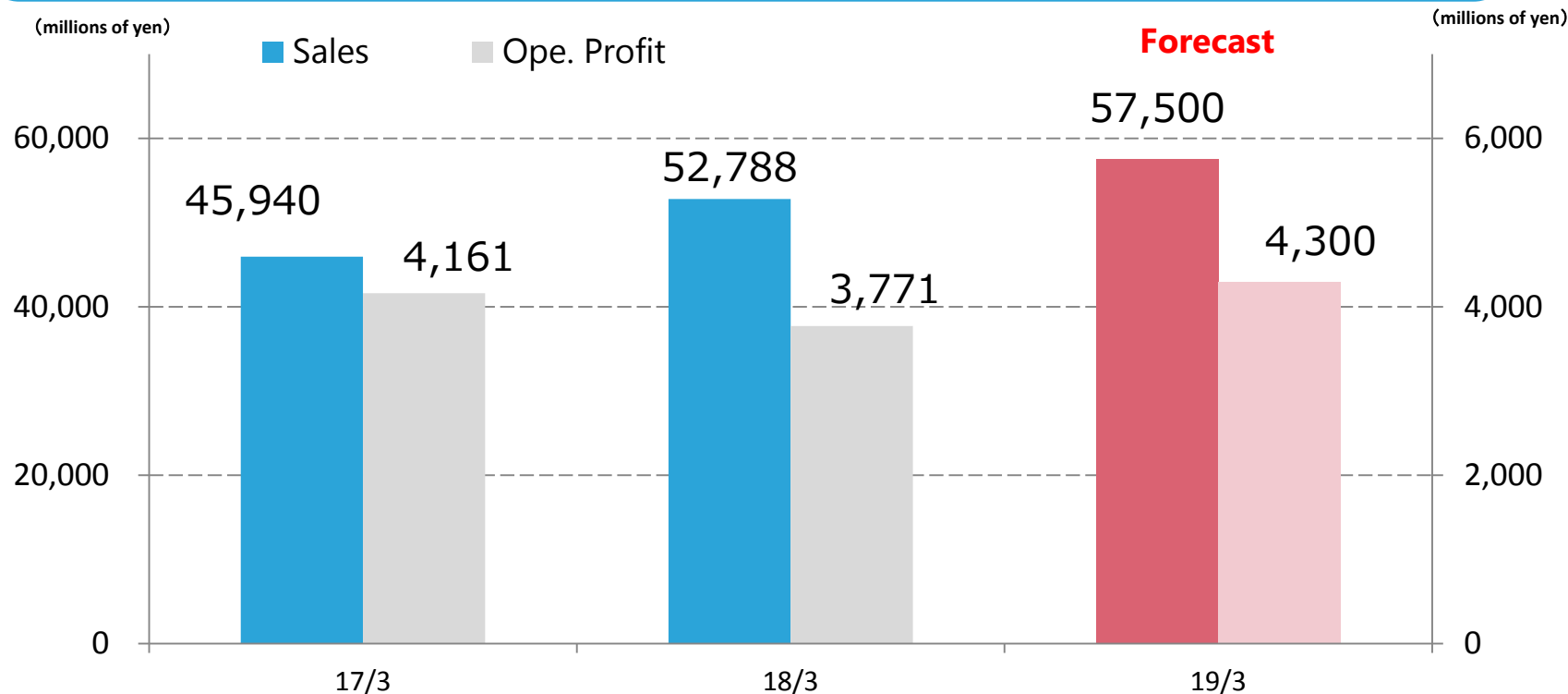
※Sales by segment include intersegment transactions.

Sales and Operating Profit(by Segment)

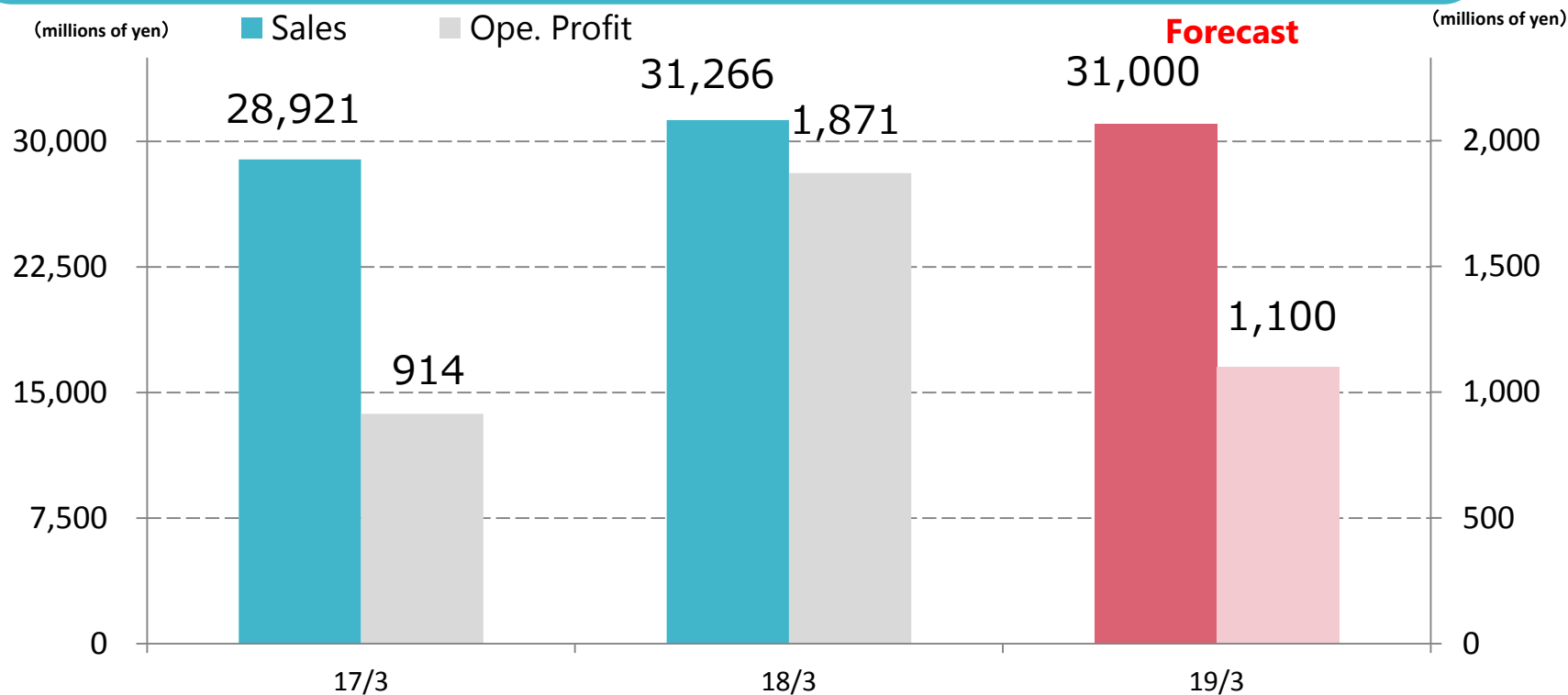
(millions of yen)	FY2018 Forecast (Beginning)	FY2018 Forecast (Updated)	Difference	
			Amount	Ratio
Sales				
Steel Construction	61,000	57,500	△3,500	△5.7%
Civil Engineering	30,000	31,000	+1,000	+3.3%
Architecture	21,000	21,500	+500	+2.3%
Other	12,000	12,000	±0	±0%
Operating Profit				
Steel Construction	4,000	4,300	+300	+7.5%
Civil Engineering	1,200	1,100	△100	△8.3%
Architecture	1,200	950	△250	△20.8%
Other	300	300	±0	±0%

※Sales by segment include intersegment transactions.

FY2018 Forecast Sales 57billion yen
Ope. Profit 4billion yen

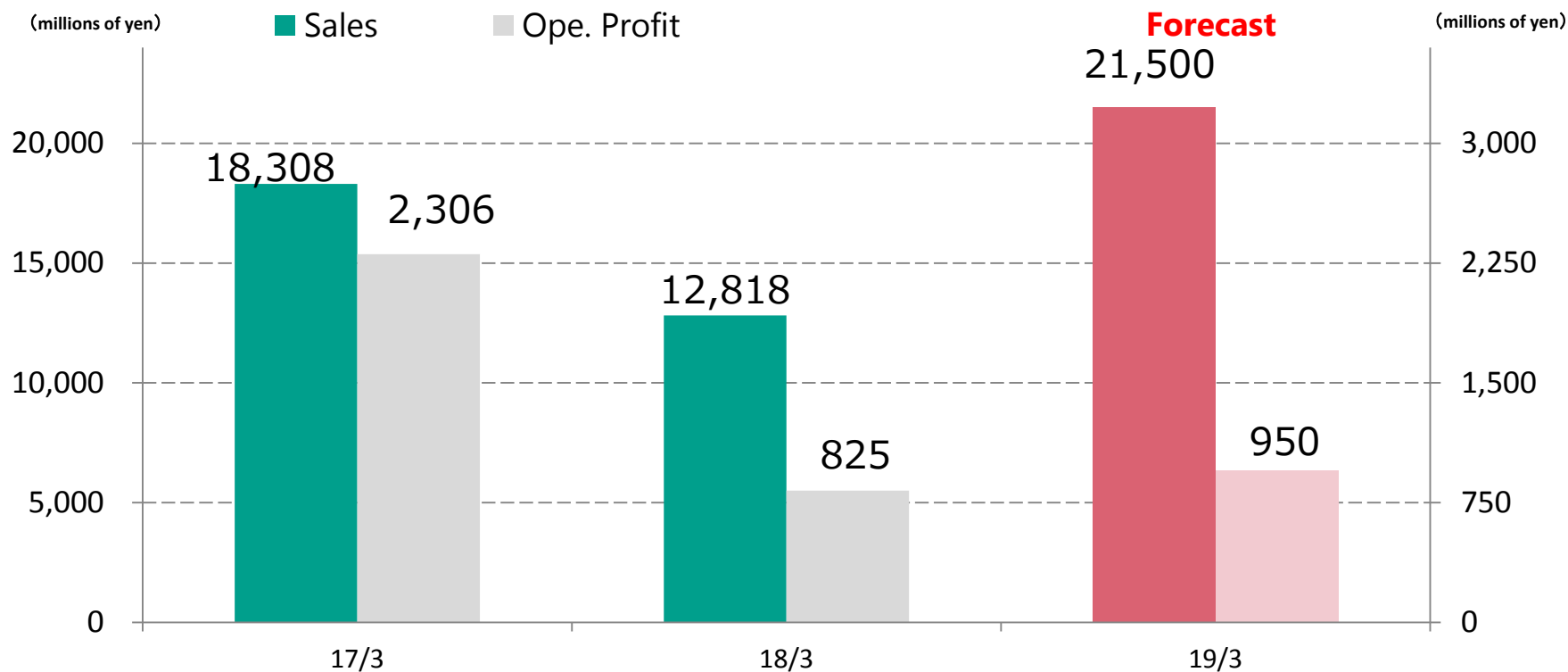


FY2018 Forecast Sales 31billion yen
Ope. Profit 1billion yen



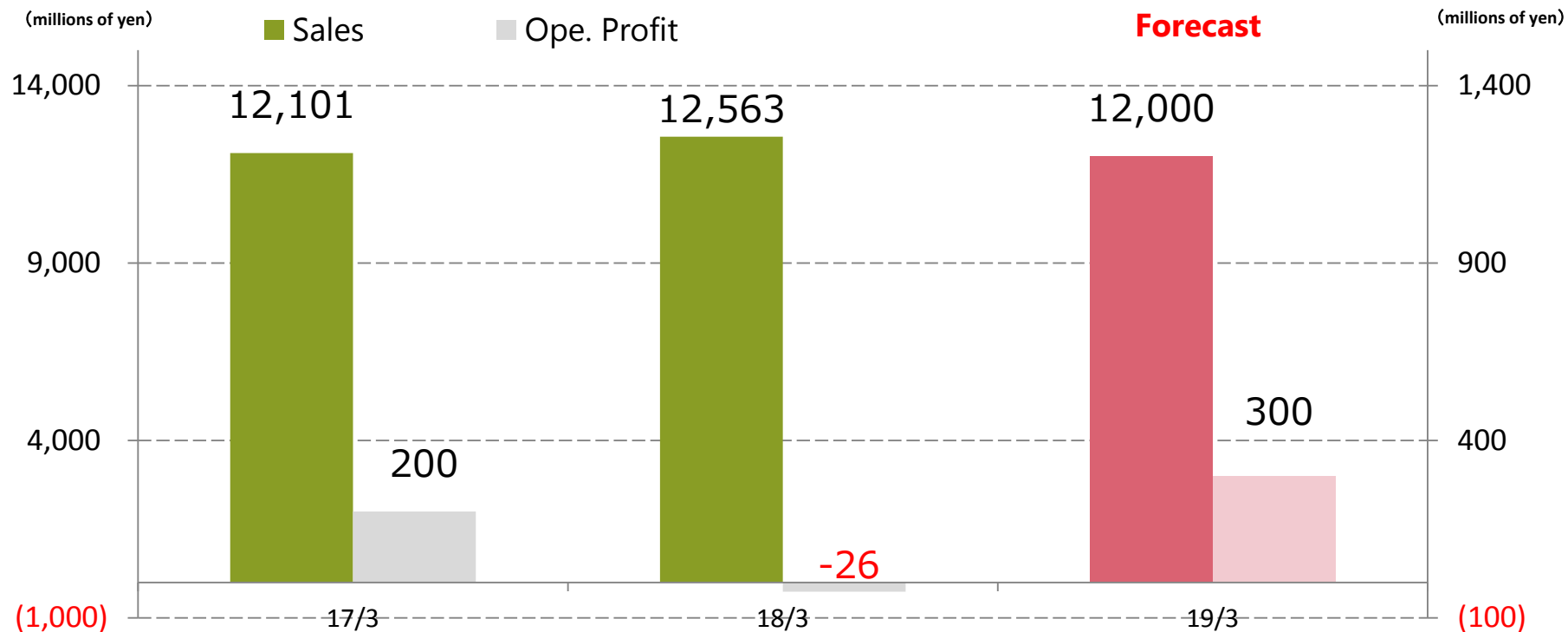
Sales and Operating Profit(Architecture)

FY2018 Forecast Sales 21billion yen
Ope. Profit 0.9billion yen

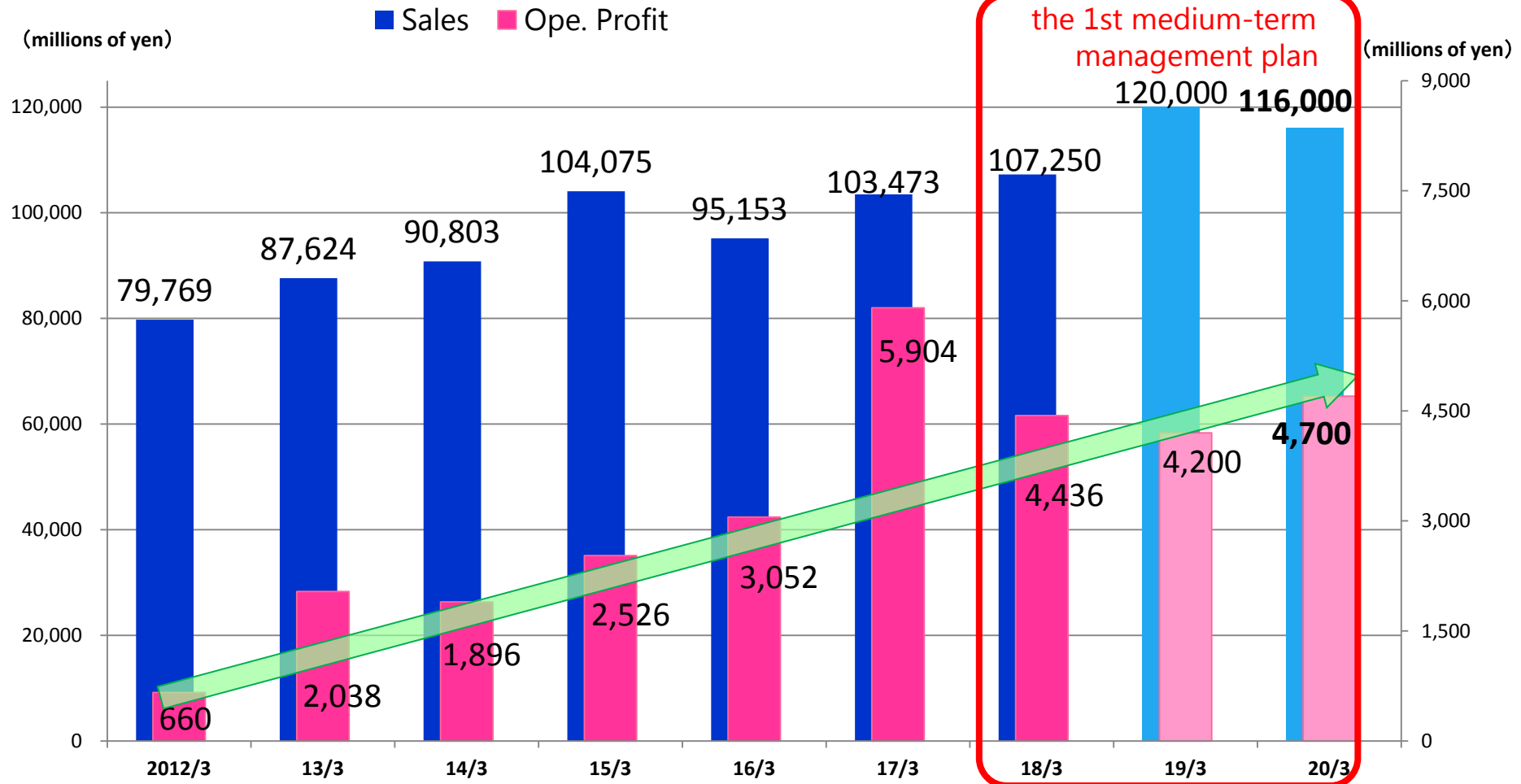


Sales and Operating Profit(Other)

FY2018 Forecast Sales 12billion yen
Ope. Profit 0.3billion yen



Trend in Sales and Operating Profit





The information in this document is based on assumptions in light of information available as of the date of announcement of this material, and the factors of uncertainty that may possibly impact the future results of operations. These forward-looking statements involve risks, uncertainties and other factors that may cause actual results and achievements to differ from those anticipated in these statements.

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